January 2011

Dear Friends,

The 2011 show season is quickly approaching! Please find the 2011 Show Packet for your review and use. We at Strand's are planning on having a wonderful year with an enormous amount of fun! We hope you will join us!

We are pleased to present the 2011 Show Schedule. Great care has been taken to select shows that meet everyone's needs. We currently have fifteen shows scheduled, including three optional shows listed. On the Show Schedule (which includes qualifying regions, judges, fees, hotels) and Show Calendar, the optional shows appear in italics with an asterisk. The first show is scheduled for the last weekend in March, with the final show for 2011 scheduled for the last two weekends in October. **Horse Show Flat Rate Fees and Hauling Charges are due <u>two weeks prior to departure</u> for each show.** Please mark your calendars accordingly. *(Show schedule subject to change.)*

In the 2011 Show Packet, you will find the Rate Card. The Rate Card itemizes Board, Training, Sales, and Miscellaneous Services, Show Charges and Flat Rate Pricing, Discounts, and Terms & Conditions. Please review the Rate Card carefully.

It is very important that we have a Board & Training Agreement on file for all horses. If you have not signed a Board & Training Agreement previously, one must be downloaded and submitted. We would like you to review, sign, and return the Agreement promptly.

All shows accepting payment by credit card will be entered using each owner's credit card number submitted to us on the Credit Card Form. *(Your credit cards will be run by the show entered, not by Strand's Arabian Stables.)* This number will also be kept on file to insure payment of any outstanding bills to Strand's Arabian Stables, or any bills pertaining to your horse while in our care. Please fill out the enclosed Credit Card Form and return to Strand's Arabian Stables. **Everyone must keep a current and active credit card on file.**

If you plan to take your horse out of the care of Strand's Arabian Stables, we require that Jody be notified a minimum of two weeks prior to the departure of any horse. Full payment will be accepted by cashier's check or money order, or by credit card, which will include applicable merchant service fees.

Lastly, if you intend to show, please fill out the Show Entry Information sheet. This includes specific information used to fill out show entries for the current year. We also need copies of your AHA and US Equestrian cards, each individual horse's Registration Papers, and Sweepstakes Papers, if applicable. **We ask that you place your cards on your horse's Registration Papers, photocopy, and mail, email, or fax <u>one</u> sheet to us.** Please provide this information now to prevent a frantic rush and overnight delivery charges before a show. If we do not have your cards prior to entering the shows, you will incur the Non-Member Fees, charged by each show, until your cards are received.

We appreciate that you have chosen to entrust us with the care of your exceptional horses, and look forward to a fun and exciting year with all of you!

Sincerely,

STRAND'S ARABIAN STABLES

STRAND'S ARABIAN STABLE'S 2011 SHOW SCHEDULE

SHOWS	REGION	DATE	JUDGES	SHOW FEE	HAULING	HOTEL
Springfest I	XIII	Mar 31-Apr 1	Mary Trowbridge Bob Gordon	**$850**	**$420**	**Best Western Heritage Inn** (217) 892-9292
Springfest II Rantoul, IL	XI	Apr 2-3	Vicki Humphrey Debbi Thomas			
IA Spring Show Cedar Rapids, IA	XI	Apr 16-17	TBA	**$600**	**$75**	**Comfort Inn South** (319) 363-7934
Border Bonanza Kansas City, MO	VIII/XI	Apr 22-24	TBA (concurrent)	**$600**	**$474**	**Best Western Inn** (913) 677-3060
Sahara Sands *St. Paul, MN*	*X*	*May 6-8*	*TBA*	***$600***	***$350***	***Comfort Inn, Roseville*** *(651) 636-5800 (**Days Inn** 636-6730)*
Great Plains *Lincoln, NE*	*VIII/VI*	*May 12-15*	*Ann Judge-Wagner (8)* *Laurie Martin(6)* *(concurrent)*	***$850***	***$462***	***Best Western Villager Courtyard*** *(800) 356-4321*
NIAHAC II Springfield, IL	XI	May 13-15	Judy Kibler	**$600**	**$376**	**Northfield Inn** (217) 523-7900
BUCKEYE Columbus, OH	XIV	May 26-29	TBA	**$900**	**$812**	**Days Inn - Fairgrounds** (614) 299-4300
Region VIII Championship Show Denver, CO		June 7-11	TBA	**$1000**	**$1162**	**Best Western Central** (303) 296-4000
Region XI Championship Show Springfield, IL		July 7-10	TBA	**$1000**	**$376**	**Northfield Inn** (217) 523-7900

STRAND'S ARABIAN STABLE'S 2011 SHOW SCHEDULE

SHOWS	REGION	DATE	JUDGES	SHOW FEE	HAULING	HOTEL
Youth Nationals Albuquerque, NM		July 23-30	**Western** Kelly Alcorn Jeff Lee Deb Witty **Hunter** Jeremy Harper Janet Henderson Kevin Jonchens	**$2000**	**$1722**	**AmeriSuites Uptown** (505) 872-9000
Canadian Nationals Regina, Sask., Canada		Aug 15-20	**Panel I** Chris Bickford Ted Carson Connie Cole-O'Brian **Panel II** Brian Scoggins Mitch Sperte Judy Warner	**$2000**	**$1520**	**Seven Oaks Inn** (306) 757-0121
IA Gold Star Show Des Moines, IA	XI	Sept 1-5	TBA	**$850**	**$196**	**Downtown Holiday Inn** (515) 283-0151
ABU All Arabian Springfield, IL	XI	Sept 9-11	TBA	**$600**	**$376**	**Ramada Limited** (217) 523-4000
Fall Fest *St. Paul, MN*		*Sept 29-Oct 2*	*TBA*	***$850***	***$350***	***Comfort Inn, Roseville*** *(651) 636-5800 (**Days Inn** 636-6730)*
US Nationals Tulsa, OK		Oct 21-29	**Western** Deb Johnson Judy Kibler Robert Purtee **Hunter** Terry Johnson Laurie Martin Joyce Thomas	**$2750**	**$824**	**Extended Stay America** (918) 664-9494 **Microtel Inn & Suites** (918) 858-3775 **Embassy Suites Tulsa** (918) 665-2347

STRAND'S ARABIAN STABLE'S

SHOW ENTRY INFORMATION

(Please fill out all information and return via postal mail, fax, or email at info@strandsarabians.com)

HORSE'S NAME (as it appears on Registration Papers) **HORSE'S REGISTRATION NUMBER**

1. _____ _____

1. sire_____ **dam**_____

2. _____ _____

2. sire_____ **dam**_____

3. _____ _____

3. sire_____ **dam**_____

4. _____ _____

4. sire_____ **dam**_____

RIDER/HANDLER'S NAME: _____ _____

AHA NUMBER: _____ _____

US EQUESTRIAN NUMBER: _____ _____

SOCIAL SECURITY NUMBER: _____ _____

BIRTHDAY: _____ _____

AGE (for 2011 show season): _____ _____

OWNER'S NAME: _____
(as it appears on registration paper)

ADDRESS: _____

CITY, STATE, ZIP: _____

PHONE NUMBER: _____

AHA NUMBER: _____

US EQUESTRIAN NUMBER: _____

SOCIAL SECURITY NUMBER: _____

STRAND'S ARABIAN STABLES

2011 Rate Schedule

Effective January 1, 2011

Boarding Services

Pasture Board	$ 275
Pasture Board - With Foal (Daily Check)	$ 285
Stall Board - With Foal	$ 475
Stall Board - Maintenance (Exercise, Tails, Clipping, Supervision)	$ 525

Training Services

Performance Training	$ 775
Halter Training	$ 775
Three Month Fall Training Special (Nov, Dec, Jan)	$ 725

Show Charges: Flat Rate Pricing

Class A Show	$ 600
Double Class A Show	$ 850
Regional Show	$ 1000
Class A/Regional Show Combination	$ 1200
Scottsdale	$ 2000
Youth Nationals	$ 2000
Canadian Nationals	$ 2000
US Nationals	$ 2750
Hauling Rate to Shows (Minimum Hauling Rate of $75)	$ .70/mile
Fuel Surcharge	as applicable

Terms

Expense for shows will include the following components:
1. Flat Rate Pricing, 2. Show Entries, 3. Box Stall Fees & Bedding, 4. Hauling, 5. Prorated Stall Fees (Groom, Tack, Feed, Dressing, & Lounge), 6. Prorated Patronship/Priority Stabling Fees *(as applicable.)*

Flat Rate and Hauling expenses must be paid prior to departure.
All Show Flat Rate and Hauling Fees **must be received two weeks prior to departure for each show**. Whenever applicable, Show Entries, Class Fees, Box Stall Charges, & Office Fees will be paid by each owner's Credit Card. Otherwise, Show Entries, Class Fees, Box Stall Charges, Office Fees, Bedding, Stall Fees, Patronships, and any fees incurred on behalf of the show, will be billed after the show.

Flat Rate Charges Include: Decorating, carpentry, lumber, drapes, landscaping, lighting, set-up, up-keep and cleaning; Staff and staff expenses: hotel and meals; Show and grooming supplies; Work tack: bridles, bits, reins, saddles, saddle pads, jog cart, harness, etc. A Client Lounge will be available at Regional and National Shows.

Flat Rate Charges Do Not Include: Show Entries & Class Charges, Box Stall Fees & Bedding, Hauling, Stall Fees (Groom, Tack, Feed, Dressing, & Lounge), Patronships, Priority Stabling Fees, Veterinarian and Farrier Expenses, Early Arrival and/or Layover Charges, Box Seats, or any other out-of-pocket expenses incurred on behalf of the client or client's horse, or the show. *All show tack is to be provided by the client, including saddles, showbridles, bits, reins, saddle pads, and breast collars.*

STRAND'S ARABIAN STABLES

Other Miscellaneous Services

Transportation - other than shows	$ .85/mile roundtrip
Professional Video or Photography Prep. & Presentation	$ 75
Farm/Horse Video Prep & Presentation	$ 25
National Publication Advertising (Concept, copy writing, layout & placement)	$ 50
State Publication Advertising (Concept, copy writing, layout & placement)	$ 25
Riding lessons – Thirty Minutes (On a horse other than your own)	$ 30
Riding Lesson Package – 10 Thirty Minute Lessons	$ 300
Sunday Lessons – Thirty Minutes (Free Riding Lesson Discount Not Applicable)	$ 40
Body Clip	$ 100
Stallion Handling Fee - Live cover at Strand's Arabian Stables	$ 250/horse/heat cycle
Stallion Handling Fee - Collection (Semen collected for any reason other than live cover at SAS)	$ 350/horse/collection
Breeding Fee – Artificial Insemination	$ 30
Freight for Semen Shipments	actual cost
Foaling Fee	$ 200
Foal Halter Breaking	$ 200
Recovery - Hand Walk	$ 50/week
Medical Leg Care Services	$ 7/leg care
Misc. Vet Care Services	$ 5/day
Show Tack Rental	$ 50 per show
Two Wheel Buggy Usage - Per Show	$ 50
Vendor Charges (If Strand's must assume responsibility for any payment)	20% actual cost
Blanket Repair - As needed	actual cost
Returned Check Fee / Wiring Fees	$35 / actual cost
Credit Card Charges	current bank service fee

Sales Services

Sales Commission (Payable at Time of Sale)	15% of Sales Price
Stallion Stud Fee Commission	20% of Stud Fee
Advertising – Internet Preparation & Sales Services, Sales Video & Brochure Preparation & Distribution, Filming/Editing	$75

Discounts

Free Riding Lessons - When your horse is in full training, you may have up to Four Free Lessons per month on your own horse (excludes Sunday lessons). Lessons on other horses will be charged.

- ♦ Discounted Rates Apply only when each Horse is in Board & Training for the Full Month
- ♦ No Discounts Apply to Flat Rate Charges, Hauling Fees, or During the Fall Training Special

Terms/Conditions

- ♦ Monthly Invoices will be sent out prior to the **12th** of the month. **1 1/2% interest will be charged on overdue invoices ($50 minimum).** Payment must be postmarked on or before the last day of the month to prevent a Late Payment Fee.
- ♦ A two-week notice must be given to Jody prior to the departure of any horse.
- ♦ No horse will be allowed to leave the care of Strand's Arabian Stables prior to payment of final bill.
- ♦ Each Customer must keep a current and active Credit Card on file at all times (VISA or MasterCard).
- ♦ All services and fees are subject to change without notice.

MANDATORY

STRAND'S ARABIAN STABLES
CREDIT CARD FORM

Strand's Arabian Stables requires that a current and active credit card, either VISA or MasterCard, with the cardholder's signature, be kept on file at all times. THIS IS MANDATORY AND REQUIRED OF ALL CLIENTS.

All shows accepting payment by credit card will be entered using each owner's credit card number submitted on this form. ***(Payments for shows will be run by the show entered, not by Strand's Arabian Stables.)***

This number will insure payment of any outstanding bills to Strand's Arabian Stables, or payments to any vendors providing services. It will also insure past due payments (including, but not limited to, Radon, Stuart Vesty Photography, Equine Communications - Jenn Trickey, Marketing Innovations, The Arabian Horse Times, The Arabian Horse World, Abraham Veterinary Clinic.) The current Merchant Service Fee rate will be applied to any credit card payment having to be run by Strand's Arabian Stables.

Please fill out the information below and return the original form to Strand's Arabian Stables.

We appreciate and thank you for your cooperation.

CARD TYPE: VISA MasterCard

CARD NUMBER: _ _ _ _ - _ _ _ _ - _ _ _ _ - _ _ _ _

EXPIRATION DATE: _____/_____/_____

CARDHOLDER'S NAME: _____

CARDHOLDER'S SIGNATURE: _____

Revised 01/11

MARCH 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
		1	2	3	4	5
6	7	8	9	10	11	12
13 Daylight Savings	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31 XIII **Springfest I** **Rantoul, IL**		

APRIL 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2 XI **Springfest II** **Rantoul, IL**
3	4	5	6	7	8	9
10	11	12	13	14	15	16 XI **IA Spring Show** **Cedar Rapids, IA**
17	18	19	20	21	22 VIII XI	23 **Border Bonanza** **Kansas City, MO**
24	25	26	27	28	29	30

MAY 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3	4	5	6	7 X ***SAHARA SANDS*** ***St. Paul, MN***
8	9	10	11 *VIII VI*	12 ***GREAT PLAINS*** ***Lincoln, NE***	13 XI	14 **NIAHAC II** **Springfield, IL**
15 Mother's Day	16	17	18	19	20	21
22	23	24	25	26	27	28 XIV **BUCKEYE** **Columbus, OH**
29	30 Mem Day	31				

JUNE 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			1	2	3	4
5	6	7	8	9 **REGION VIII** **Denver,CO**	10	11
12	13	14	15	16	17	18
19 Father's Day	20	21	22	23	24	25
26	27	28	29	30		

JULY 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
					1	2
3	4	5	6	7	8 **REGION XI** Springfield, IL	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24 31	25	26	27 **YOUTH** Albuquerque,	28 **NTL'S** NM	29	30

AUGUST 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17 **CANADIAN NATIONALS** Regina, Canada	18	19	20
21	22	23	24	25	26	27
28	29	30	31	,		

SEPTEMBER 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3 XI **IA Gold Star Show** **Des Moines, IA**
4	5 Labor Day	6	7	8	9	10 XI **ABU** **Springfield, IL**
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29 ***FALL**	30 ***FEST**	

OCTOBER 2011

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
						1 ****FALL FEST*** ***St. Paul, MN***
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25 **UNITED**	26 **STATES** **Tulsa, OK**	27 **NTL'S**	28	29
30	31					